

# City of Long Beach Registered Lobbying Firms

**Reporting Period: 1 July 2016 - 31 December 2016**

*Client list consists of clients for whom lobbying activity occurring during the latest reporting period.*

<b>Lobbying Firm</b>		<b>Registration Date</b>
<b>ClientName</b>	<b>LobbyistName</b>	<b>CityContact</b>
<b>ALSTON &amp; BIRD LLP</b> <span style="float: right;"><b>6/2/2011</b></span>		
PCH CENTERCAL, LLC & OCH REALTY PARTNERS		CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
<b>CARRILLO STRATEGIES</b> <span style="float: right;"><b>9/25/2014</b></span>		
ARCADIS	SERGIO CARRILO	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
LONG BEACH COLLECTIVE ASSOCIATION	SERGIO CARRILO	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
<b>CERRELL ASSOCIATES INC.</b> <span style="float: right;"><b>4/20/2010</b></span>		
AES CORP	ØÜÛþŒÖUÁŦPŒXÒZ	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
MICROSOFT	ØÜÛþŒÖUÁŦPŒXÒZ	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
<b>CORDERO &amp; ASSOCIATES</b> <span style="float: right;"><b>1/11/2013</b></span>		
PLENARY/EDGEMOOR	GLORIA CORDERO	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
<b>DOUGLAS W. OTTO</b> <span style="float: right;"><b>1/29/2015</b></span>		
<b>ENGLANDER KNABE &amp; ALLEN</b> <span style="float: right;"><b>7/1/2010</b></span>		
2ND AND PCH/TAKI-SUN	ALEX H CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
ALDI	JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
AVAYA	MARCUS ALLEN/CELINE CORDERO	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
BNSF	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
BYD	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
CALIFORNIA TRUCKING ASSC	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE
CALTROP	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE

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<b>ENGLANDER KNABE &amp; ALLEN</b>			<b>7/1/2010</b>
CENTERCAL PROPERTIES, LLC	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
CLEAR CHANNEL	MATT KNABE/JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
COCA COLA	MATT KNABE/JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
COLONIAL LIFE & ACCIDENT INS.	MATT KNABE/JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
ENTERPRISE	MATT KNABE/JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
FORTISTAR	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
GLOBAL PARATRANSIT	JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
GULFSTREAM AEROSPACE	MATT KNABE	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
IMC	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
IMPEX	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
ITRON, INC.	MARCUS ALLEN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
JETBLUE AIRWAYS CORP	MATT KNABE	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
LENNAR MULTIFAMILY COMMUNITIES	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
LONG BEACH CONTAINER TERMINAL	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
METRO PORTS	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	

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<b>ENGLANDER KNABE &amp; ALLEN</b>			<b>7/1/2010</b>
MOTOROLA	MATT KNABE/CELINE CORDERO	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
NATIONAL STRATEGIES	JEFF MCCONNELL	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
PGACA	MATT KNABE/MARCUS ALLEN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
PACIFIC 9	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
PREFACE DEVELOPMENT	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
PRESENCE TECHNOLOGIES, LLC	CELINE CORDERO	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
SAS INSTITUTE INC	CELINE CORDERO	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
SALTCHUK RESOURCES, INC	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
SOUTHERN CAL CIGAR ALLIANCE	MATT KNABE/JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
TRC SOLUTIONS	MATT KNABE/MARCUS ALLEN/ JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
TTSI - TOTAL TRANSPORTATION SERVICES, INC	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
UNIVERSAL TECHNICAL INSTITUTE	ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
WASTE MANAGEMENT	MATT KNABE/JUAN GARZA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
WILLIAM BLAIR & CO.	MATT KNABE/ALEX CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
XEROX CORP.	MARCUS ALLEN/MATT KNABE	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	

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<b><i>GWEN BUTTERFIELD</i></b>			<b><i>2/3/2011</i></b>
<b><i>JIMMY BLACKMAN</i></b>			<b><i>8/11/2015</i></b>
YGRENE	JIMMY BLACKMAN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
LB FF LOCAL 372	JIMMY BLACKMAN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
<b><i>KEN SPIKER &amp; ASSOCIATES</i></b>			<b><i>6/3/2010</i></b>
<b><i>MANATT, PHELPS &amp; PHILLIPS LLP</i></b>			<b><i>10/18/2013</i></b>
REGENCY OUTDOOR	VICTOR DE LA CRUZ	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
<b><i>MIKE MURCHISON</i></b>			<b><i>7/8/2010</i></b>
LBGP	MIKE MURCHISON	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
DART CONTAINER	MIKE MURCHISON	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
<b><i>PEAR STRATEGIES</i></b>			<b><i>9/30/2013</i></b>
<b><i>SOUTHERN CALIFORNIA EDISON</i></b>			<b><i>2/18/2011</i></b>
SOUTHERN CALIFORNIA EDISON	ADELINE YOONG	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	

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<b>SPIKER CONSULTING GROUP</b>			<b>1/2/2014</b>
SP PLUS	KEN SPIKER	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
VERDANT DISTRIBUTION	KEN SPIKER	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
ALTERNATIVE HEALTH	KEN SPIKER	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
<b>STEFAN BORST-CENSULLO</b>			<b>9/24/2015</b>
PB/S	STEFAN BORST-CENSULLO	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
<b>TERESA ACOSTA</b>			<b>10/14/2016</b>
CROWN CASTLE	TERESA ACOSTA	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	