

**City of Long Beach
Registered Lobbying Firms**

Reporting Period: July 1, 2013 - December 31, 2013

Client list consists of clients for whom lobbying activity occurring during the latest reporting period.

Lobbying Firm				Registration Date
ClientName	LobbyistName	CityContact		
ALSTON & BIRD, LLP				6/2/2011
CALIFORNIA CAPITOL SOLUTIONS				9/5/2012
CERRELL ASSOCIATES INC.				4/20/2010
CORDERO & ASSOCIATES				1/11/2013
LIGHTING ENHANCEMENT	GLORIA CORDERO	J JOHNSON		
SAIC	GLORIA CORDERO			
DAKOTA COMMUNICATIONS				7/12/2012
ENGLANDER KNABE & ALLEN				7/1/2010
2ND AND PCH	ALEX H CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE		
ACLARA TECHNOLOGIES, INC.	MATT KNABE	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE		
AMERIPRIDE AMBULANCE	MATT KNABE	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE		
AVAYA	MARCUS ALLEN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE		
BNSF	ALEX H CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE		

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ENGLANDER KNABE & ALLEN			7/1/2010
CALTROP	ALEX H CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
ENTERPRISE	MATT KNABE	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
FOREST CITY COMMERCIAL GROUP	ALEX H CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
GREEN FLEET SYSTEMS	ALEX CHERIN		
HARBOR TRUCKING ASSC	ALEX H CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
LONG BEACH CONTAINER	ALEX H CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
METRO PORT	ALEX H CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
MI-JACK	ALEX H CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
NATIONAL STRATEGIES ON BEHALF OF RENOVAT	MATT KNABE		
PACIFIC 9	ALEX CHERIN		
PROJECT FROG	ALEX H CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
PROTERRA	ALEX H CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
SO CAL CIGAR ALLIANCE, C/O BIG DADDY CIGARS	MATT KNABE	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
TOTAL TRANSPORTATION SERVICES, INC	ALEX H CHERIN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
TRC SOLUTIONS	MARCUS ALLEN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	

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ENGLANDER KNABE & ALLEN				7/1/2010
UNITED ROAD TOWING, INC	MARCUS ALLEN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE		
WASTE MANAGEMENT	MATT KNABE	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE		
WILLIAM BLAIR & CO.	MATT KNABE	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE		
WORLD AUTOMOBILE CHAMPIONSHIP OF CA	MATT KNABE	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE		
XEROX	MARCUS ALLEN	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE		
GWEN BUTTERFIELD				2/3/2011
MITSUBISHI CEMENT CORP	GWEN BUTTERFIELD	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE		
KEN SPIKER AND ASSOCIATES, INC.				6/3/2010
LOUIS G. BAGLIETTO, JR.				2/3/2011
MITSUBISHI CEMENT CORP	LOUIS G BAGLIETTO, JR.	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE		
MANATT, PHELPS & PHILLIPS LLP				10/18/2013
REGENCY OUTDOOR ADVERTISING	RANDALL W KEEN			
MURCHISON CONSULTING				7/2/2010

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PEAR STRATEGIES LLC				9/30/2013
	HARBOR TRUCKING ASSOCIATION	WESTON LABAR		
	STEWART ENTERPRISES	WESTON LABAR		
	USAGAIN	HENRY ROGERS		
POLITICAL CONSULTING & MANAGEMENT				4/23/2012
SOUTHERN CALIFORNIA EDISON				2/18/2011
	SOUTHERN CALIFORNIA EDISON	BEN HARVEY	CAN BE VIEWED AT LOBBYIST HISTORY ON CITY CLERK WEBSITE	
SPIKER CONSULTING GROUP INC.				1/2/2014
	LAMAR OUTDOOR	KEN SPIKER		
	STANDARD PARKING	KEN SPIKER		
THE CHERIN GROUP				6/15/2013
	IPS GROUP, INC.	ALEX H CHERIN	ERIC LUNG, COUNCIL	
VECTIS STRATEGIES, LLC				8/28/2013
	MAR VENTURES, INC.		COUNCIL, MAYOR'S OFFICE AND STAFF	
	PLANET AID, INC.	PETER D KELLY, III		